

FORM ITA-621P  
(REV. 3-82)U. S. DEPARTMENT OF COMMERCE  
INTERNATIONAL TRADE ADMINISTRATION

THIS SPACE FOR ITA USE

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT  
SINGLE TRANSACTION(For reporting requests described in Part 369 of the Export Administration  
Regulations)

Pursuant to section 4A (b) (2) of the Export Administration Act of 1969, as amended (50 U.S.C. App. 2401 et. seq.), information regarding the quantity, description, and value of any articles, materials and supplies, including technical data and other information, to which this report relates will be kept confidential when the reporting person certifies that disclosure would place a United States person involved at a competitive disadvantage, unless the Secretary of Commerce determines that disclosure thereof would not place such United States person at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

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BATCH 1 2 3 4 5  
MONTH/YEAR 6 9

RSN 10 15 16 17  
RTP 18 27  
CLASS 28 FILING 55 TAG 70

This report is required by law (50 U.S.C. App. §2407 (b)(2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part 369). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

INSTRUCTIONS: Complete all items that apply. Assemble original report form and accompanying document(s) as a unit, and submit intact and unaltered. Assemble and submit a duplicate copy of report form and documents, marked with the legend "PUBLIC INSPECTION COPY." If the reporting firm certifies that disclosure of certain information specified in Item 10 below would result in competitive disadvantage, the public inspection copy (report form and accompanying documents) must be edited accordingly.

## 1a. Identify firm submitting this report:

Name: **PHILADELPHIA Gear Corporation**  
Address: **181 South Gulph Road**  
City, State and ZIP: **King of Prussia, PA 19406**  
Country (if other than USA):  
Telephone: **(610) 337-5434**  
Firm Identification No. (if known): **23-0971305**

## Specify firm type:

- ☒ Exporter  
☐ Bank  
☐ Forwarder  
☐ Carrier  
☐ Insurer  
☐ Other

## 1b. Check any applicable box:

- ☐ Revision of a previous report (attach two copies of the previously submitted report)  
☐ Resubmission of a deficient report returned by BTR (attach form letter that was returned with deficient report)  
☐ Report on behalf of the person identified in Item 2  
☐ Dual report on behalf of self and the person identified in Item 2

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## 2. If you are authorized to report and are reporting on behalf of another U. S. person, identify that person (e.g., domestic subsidiary, controlled foreign subsidiary, exporter, beneficiary):

Name:  
Address:  
City, State and ZIP:  
Country (if other than U.S.A.):  
Type of firm: (see list in Item 1a)  
Firm Identification No. (if known):

## 3. Identify exporting firm, unless same as Item 1a or 2:

Name:  
Address: **SAME**  
City, State and ZIP:  
Country (if other than U.S.A.):  
Firm Identification No. (if known):

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## 4. (a) Name of boycotting country from which request originated:

**Kuwait**  
(b) Name of country directing inclusion of request, if different from (a) above:

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## 5. Name of country or countries against which request is directed:

**Isreal**

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## 6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice):

**457687**

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## 7. Date firm received request: (use digits for month/day/year)

**5-23-97 & 4-15-97**

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## 8. Specify type(s) of document conveying the request:

- ☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)  
☐ Unwritten, not otherwise provided for (make transcript of request and submit two copies)

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- ☒ Letter of credit  
☒ Requisition / **purchase order** / accepted contract / shipping instruction  
☐ Bid invitation / tender / proposal / trade opportunity  
☐ Questionnaire (not related to a particular dollar value transaction)  
☐ Other written (specify) \_\_\_\_\_

Submit two copies of each document or relevant page in which the request appears

## 9. Decision on request: (Check one)

- ☒ Have not taken and will not take the action requested.  
☐ Have taken or will take the action requested.  
☐ Have taken or will take the action requested and claim it is subject to a grace period (attach detailed explanation).

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- ☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).

- ☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Trade Regulation of the decision within ten days after decision is made.

Additional information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying.

## 10. Unless indicated otherwise by checkmark in the box below, I (we) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in Item 11 below would place a United States person involved at a competitive disadvantage, and I (we) request that it be kept confidential. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink

*Joseph W. Pooler*  
(Signature of person completing report)

Type or print

**Joseph W. Pooler**Date **5-29-97**

(Name and title of person whose signature appears on line to left)

**Credit Manager**

- ☐ I (We) authorize public release of all information contained in this report.

(Remove stub from public inspection copy at perforation if confidentiality is requested in Item 10)

M/s. Philadelphia Gear Corporation,  
Engineering Department,  
181 S. Gulph Rd.,  
King of Prussia,  
PA 19406,  
U. S. A.  
Fax No.: (610) 337-5648.



وزارة الكهرباء والماء

MINISTRY OF ELECTRICITY & WATER

طلب شراء - PURCHASE ORDER

FAX  
APR 15 1997  
#Pages - 1

19566

Kuwait Arabic

Please arrange to supply us with the following goods, which we purchase subject to specifications, conditions and instructions on the face and reverse of this Order. Prices to cover all charge C. & F. The goods must be consigned to the Ministry and Shipping documents and Invoices submitted in quintuplicate. All correspondence, Invoices and packages to be addressed to this Ministry and to bear our above order number. Prices and details on invoices must conform to those on this order in every respect.  
Your Quotation dated 07.01.97 and Fax Message dated 24.03.97.

نرجو تزويدنا بالبيانات التالية والتي مستفوها بموجب مواصفاتها وشروطها وتسلمها لنا المؤسسة في هذا الطلب .  
يجب ان تكون الاسعار ( مع ائدة اف ) . يجب ان تشمل البضائع باسم الوزارة وجميع وثائق الشحن والقسائم  
تسلم على خمس نسخ وترسل جميع المراسلات ونسخ القوائم وأوراق الشحن على عنوان الوزارة مينا فيها رقم  
هذا الطلب المذكور أعلاه .  
يجب ان تكون الاسعار وتفاصيل القوائم مطابقة من جميع الوجوه كما هو مبين في هذا الطلب .

الترتيب Item No.	رقم القطعة Part / Vocab No.	الوصف DESCRIPTION	الوحدة Unit	الكمية Quantity	سعر الوحدة Unit rate K.D. Fils	القيمة Total Value K.D. U.S.\$ K.D.
1.	81106344	SPARE PARTS FOR GEAR BOX FOR CARRIER CHILLERS: High Speed Bearing C. W. PGC No.: 40280-4060-4.	Nos.	3		U.S.\$ 5,796.00
2.	81106345	High Speed Bearing C. C. W. PGC No.: 40280-0460-4.	"	3		5,796.00
3.	72181708	Low Speed Bearing C.W. PGC No.: 40280-0399-4.	"	3		6,480.00
4.	72181709	Low Speed Bearing C. C. W. PGC No.: 40280-0399-4.	"	3		6,480.00
-	-	..... TOTAL F. O. B.	-	-	-	24,552.00
-	-	..... C & F KUWAIT CHARGES BY AIRFREIGHT.	-	-	-	1,250.00
-	-	..... LESS 3% DISCOUNT.	-	-	-	25,802.00 774.06
-	-	TOTAL UNITED STATES DOLLARS TWENTY FIVE THOUSAND AND TWENTY SEVEN AND CENTS NINETY FOUR ONLY.	-	-	-	25,027.94
N.B.	AIRFREIGHT TO BE ARRANGED THROUGH KUWAIT AIRWAYS CORPORATION AND AIRWAY BILL MUST INDICATE OUR TEL. NOS. 4883126 & 4883127.				C & F KUWAIT BY AIRFREIGHT	
N.B.	YOUR INVOICES MUST INDICATE THE AIRWAY BILL NOS. OR AIR CONSIGNMENT NOTE NO.					
	AB/Sm./G.	UNDER SECRETARY MINISTRY OF ELECTRICITY & WATER				

Please turn over for Instructions & Conditions.

15 APR '97 13:19 MEM PURCHASING DEF 00935 4805604

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## CONDITIONS & INSTRUCTIONS

**SHIPMENT :** Within 12 Weeks.

**PAYMENT :** Letter of Credit to be arranged as per the contractual terms.  
Please ensure that the shipment is completed within the contracted period.

**VARIATION :** Variation to this order except with our agreement in writing will render this order Null & Void.

**SHIPPING AND PACKAGE MARKINGS :** Consignments to be shipped to Kuwait, Port Sharwaikh marked

**PORT MARES KUWAIT :** Port Disc. to be painted Silver.

**SPECIAL INSTRUCTIONS :** NO INSURANCE COVER AGAINST MARINE OR WAR RISKS IS REQUIRED.

must be airmailed direct to this Ministry so as to reach us in advance of the Airfreight.

**CERTIFICATES :** The following certificates must be accompanied by documents of title without which payment will not be made.

1. A certificate of origin countersigned by a Chamber of Commerce.
2. A certificate from the manufacturer or producer stating that the goods supplied are not of Israeli origin nor do they contain any Israeli material :
3. In case of goods of German Origin an additional Certificate duly authenticated by a Chamber of Commerce or an equivalent body that the goods exported do not form part of German compensation to Israel.

**AIRFREIGHT :** All Airfreights must be made through Kuwait Airways Corporation where possible.

**DESPATCH ADVICE :** A Non-Negotiable copy of Bill of Lading together with 3 copies each of Invoices and Packing Lists must be sent to us by Airmail immediately shipments are effected.

**COPIES TO :-**

M. F. O. (2)

PURCHASES (2)

STORES (3)

D. F. A.

F/C.

Accounts

CONTROLLER OF STORES ACCOUNTS

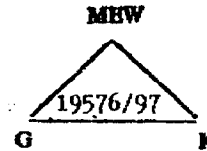
REGISTRY

TENDERS

SECTION CONCERNED : Doha West P.S., RFQ. No. 670, RFM. No. 2623.

2/1/1/4

N.B. When the Certificates are not airmailed direct, thus receiving of the goods delayed, the Ministry may refuse to pay the airfreight charges.



15 APR '97 13:22 MEW PURCHASING DEP 00955 4805604

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البنك التجاري الكويتي  
Commercial Bank of Kuwait

NEW YORK BRANCH  
350 PARK AVENUE, NEW YORK, NY 10022-6022  
TEL. (212) 207-2420

CABLE: BANKTIJARI NEW YORK  
TELEX: 421744 CBK NY (ITT)  
SWIFT: COMBUS 33

M  
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M/S. PHILADELPHIA GEAR  
CORPORATION, ENGINEERING  
DEPARTMENT.  
181 S. GULPH RD.,  
KING OF PRUSSIA, PA 19406

DATE: MAY 19, 1997

OUR CORRESPONDENT		
CENTRAL BANK OF KUWAIT P.O. BOX 526 SAFAT, KUWAIT		
THEIR REF. NO.	OUR REF. NO.	AMOUNT
4/102/045514/97	07227	USD25,027.94

Gentlemen:

☒ At the request of our correspondent, we enclose their letter of credit established in your favor. It is requested that you present one additional copy of the commercial invoice.

☒ The attached credit instrument conveys no engagement on our part.

☐ We confirm the attached credit and thereby undertake that all drafts drawn, presented and accompanied by documents as specified will be duly honored by us. Drafts must now be drawn on our office instead as advised in the credit.

☒ Notwithstanding the fact that the attached credit is addressed to us, kindly consider yourselves as the beneficiary.

☐ At the request of our correspondent, we enclose amendment to their letter of credit.

☐ We are in receipt of a cable from our correspondent which, without responsibility or engagement on our part, reads as follows:

☐ We will be pleased to add our confirmation to this credit provided you agree to pay our confirmation commission.  
Should you so desire, please return the attached copy of this advice duly signed.

☐

In the event our banking charges are for your account, same shall be deducted from the proceeds of your draft at time of negotiation.

The attached credit/amendment is to accompany all draft(s) and documents. When presenting your draft(s) and documents or when communicating with us please make reference to our number shown in the caption.

Except as otherwise expressly stated the credit is subject to the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication No. 500 or subsequent revisions.

Very truly yours,

AUTHORIZED SIGNATURE

## CENTRAL BANK OF KUWAIT

P.O. Box 528, 13006, Safat - Kuwait  
 Tel: 22101 / 22118 / 22173 / 44880 - KT  
 Telephone: 244 9200 - 20  
 Cable: 'KUMBANK' Swift: CBKKU KW KW



## IRREVOCABLE

Credit No. 4/102/045514/97

Applicant MINISTRY OF ELECTRICITY AND WATER

Advising Bank

COMMERCIAL BANK OF KUWAIT/N.Y.  
 350, PARK AVENUE,  
 NEW YORK, NY-10022,  
 U.S.A.

COMBUSER

Amount USD \*\*\*\*\*25027.94\*  
 TWENTY FIVE THOUSAND \*\*\*\*\*  
 TWENTY SEVEN 87.94 ONLY\*\*\*\*\*  
 \*\*\*\*\*

Beneficiary

M/S. PHILADELPHIA GEAR  
 CORPORATION, ENGINEERING  
 DEPARTMENT.  
 181 S. SULPH RD., KING OF PRUSSIA,  
 PA 19406, U.S.A.

Expiry Date 30/11/97  
 At the counters of advising bank

Dear Sirs,

We hereby issue in your favour this documentary credit which is available against sight draft(s) without recourse drawn on the Accreditors and accompanied by the following documents (original should be sent to us by registered air mail and duplicate by subsequent air mail):

- ( X ) Signed commercial invoices in 5 COPIES. ( X ) Packing lists in 4 COPIES.  
 ( ) Weight lists in  
 ( X ) Certificate of origin in 2 copies indicating the name and nationality of the manufacturers / producers  
 ( ) Carriers's receipts/Shipping Agent's certified invoices showing actual freight paid.  
 ( ) Complete set of clean "On Board" "Ocean Bills of Lading", issued to the order of the beneficiaries and blank endorsed marked "NOTIFY BUYERS" and evidencing "FREIGHT PREPAID".  
 ( X ) Air waybills in the Accreditors name evidencing "FREIGHT PREPAID" and quoting our Credit Number, Flight number and date. Shipment preferably by Kuwait Airways Corporation.  
 ( ) Road waybills in the Accreditors' name evidencing "FREIGHT PREPAID" and quoting our Credit Number.  
 ( ) Air/Sea Parcel Post receipts evidencing goods consigned to the Accreditors and quoting our Credit Number.  
 ( ) Insurance Policy/Certificate for the full invoices value plus 10% covering air/marine cargo clause all risks, war & SRCC clauses all risks. ( ) Insurance Premium Receipt.

Covering:- SPARE PARTS FOR GEAR BOX FOR CARRIER CHILLER.

- CREDIT AMOUNT REPRESENTS C&amp;F VALUE TO KUWAIT BY AIRFREIGHT.

1. BENEFICIARIES SHOULD CERTIFY IN THEIR INVOICE THAT THE MERCHANDISE IS IN ACCORDANCE WITH THEIR QUOTATION DATED 07.01.97. AND AS PER OPENERS PURCHASE ORDER NO. 19538.
2. CERTIFICATE OF ORIGIN AND INVOICE SHOULD INDICATE THE MANUFACTURER'S NAME AS: M/S. PHILADELPHIA GEAR CORPORATION, U.S.A.

Each draft accompanying documents must state "Drawn under Credit No. 4/102/045514/97"

Shipment to be made on or before 15/11/97	Partial Shipments	Transshipments
From U.S.A. to KUWAIT	ALLOWED	ALLOWED

- Special Conditions:-** Transshipment at Israel is PROHIBITED - Insurance not required/required  
 - Through B/L - AWB are required in case transshipment is allowed.  
 - The words: PERSIAN GULF should not appear in the address of any of the documents.  
 - Shipment by Ocean Freight by United Arab Shipping Company or its Associates, or Conference Line Vessels only.  
 - If unable to comply, a declaration issued by UASC or its agents to this effect should be submitted for negotiation.  
 - Documents incomplete or containing irregularities should not be negotiated without our prior approval.  
 - House Air waybills not acceptable for negotiation.  
 - Packing List Must Clearly State: (1) Description Of Goods. (2) Harmonic System Commodity Code Number For Each Item.  
 - (3) Number Of Package. (4) Kind Of Packing/Package, (5) Contents Of Package. (6) Gross Weight. (7) Net Weight.  
 - (8) Total Cost Of each Item. (Requirement Under No. 8 Is Optional).

FOR FURTHER TERMS AND CONDITIONS PLEASE TURN OVER.

We hereby engage that payment will be duly made against documents presented in conformity with the terms and conditions of this credit.

YOUR COMMISSION AND CHARGES, IF ANY, ARE TO BE CLAIMED FROM THE BENEFICIARY.

In reimbursement of your negotiations under this Credit please

DEBIT OUR ACC  
 WITH YOU ADVISING US BY SWIFT/TELEX  
 AT LEAST THREE WORKING DAYS PRIOR TO  
 YOUR DEBIT FOR NEGOTIATIONS EXCEEDING  
 USD. 20000.00

Please acknowledge receipt

Yours faithfully,  
 CENTRAL BANK OF KUWAIT

Advising bank's notification

Place date, name and signature of the advising bank.

FORM NO. 538-01/05/95/5000

OTHER TERMS AND CONDITIONS WHICH CONSTITUTE  
AN INTEGRAL PART OF OUR CREDIT

ALL DOCUMENTS SHOULD BE PREPARED EITHER IN ARABIC OR ENGLISH LANGUAGE ONLY.

INVOICES MUST SHOW:

- The price and net weight expressed in Kilos of each type of goods separately.
- Name and carrying vessel, if shipment made by sea.
- Air waybill or Parcel Post Receipt numbers, if goods are despatched by Airfreight or Parce Post.
- Name and kind of each item shipped as well as the name and nationality of the Manufactures and/or Processors for manufactured or processed goods.

CERTIFICATE OF ORIGIN

To be signed by the Chamber of Commerce and/or Official Trade and/or Industries' Association, stating

- The country of origin of the goods.  
(In the event of the shipment of goods containing foreign materials, the country of origin of these foreign materials must be shown on the Certificate of Origin).
- Name of the manufacturers' and/or producers of the manufactured or produced goods, and the name of the exporters (Beneficiaries) and the name and kind of each item shipped.  
If the name of the Manufacturers and/or the Producers of the goods is not shown on the Certificate of Origin, a separate statement may be issued by the beneficiaries at their own responsibility, showing the name of the Manufacturers and/or the Producers of the goods and the relative invoice number. This statement should be legalized by a Notary Public and presented along with the signed Certificate of Origin as per the above mentioned clauses.

Notes Concerning the Required Certificate of Origin

- Importation of goods from 'Israel' is strictly prohibited by Kuwait Import Regulations. Therefore, Certificates of Origin covering goods originated from the said countries are not acceptable.
- Certificates of Origin, covering goods of U.S.A. origin, issued by firms operating within the state mentioned hereinafter should be signed and/or countersigned as follows:
  - Within the State of New York and Washington, by American Chamber of Commerce and legalized by an Arab Embassy/Consulate.
  - Within the State Texas, by the American Arab Chamber of Commerce, 319 World Trade Building, Houston, Texas 77002.
  - Within the State of California, by U.S. Arab Chamber of Commerce (Pacific) Inc. 777 Jones Street, San Francisco, California 94109.
  - Within the State of Illinois, by Mid America Arab Chamber of Commerce, 135 So. Las Salle St., Suite 2050, Chicago, Illinois 60603.
  - Within other States, by any approved American Chamber of Commerce and/or by one of the four Chambers of Commerce mentioned above.
- Certificates of Origin covering shipment of goods of Rumanian, Greek, Maltese, Italian, Iranian, Kenyan, Turkish, Cypriot, Ethiopian and Hong Kong must be legalized by Kuwaiti Diplomatic or Consular Mission, if available, or by any other Arab Diplomatic or consular Mission in these countries.
- Certificate of Origin presented by the beneficiaries in Paris Zone should be legalized by the Chambre de Commerce Franco-Arabe, 138 Boulevard Haussman, Paris 8E - France.
- Beneficiaries within London Area should get the Certificate of Origin and other documents legalized by Arab-British Chamber of Commerce, P.O. Box 4BL, 42 Berkely Square, London W1X 5DB.
- Beneficiaries within Brussels Area should get the Certificate of Origin and other documents legalized by Arab-Belgium-Luxembourg Chamber of Commerce, Rue Mignot-Delstanche 60, B-1060 Brussels.
- Beneficiaries within 'Bonn Area' should get the Certificate of Origin and other documents legalized by 'Arabisch - Deutsch Vereinigung Chorfä For Handel Und Industrie, Kioper Strasse 125/1, 5300 Bonn Bad Godesberg.
- Beneficiaries in Netherlands should get the Certificate of Origin and invoice legalized by the Dutch Chamber of Commerce and Industry and authenticated by an Arab Embassy/Consulate.
- Legalization of Certificate of Origin / any other documents by Egyptian Embassy / Consulate not acceptable.

Additional Documents Required

Bill of Lading should state that the carrying vessel is allowed to enter Kuwaiti Ports. Separate Declaration to that effect from the owner/captain of the vessel is acceptable.

In case of shipment by Aircraft, a similar declaration on the Air waybill is acceptable.  
(Declarations for the carrying vessels as well as the aircraft owned by Kuwaiti or Arab companies are not required).

PARTICULARS OF UTILIZATIONS UNDER THIS CREDIT

DATE	NAME OF BANK	AMOUNT IN FIGURES AND WORDS	STAMP/ SIGNATURE
		<p><b>EXAMINED FOR BOYCOTT REQUESTS</b></p> <p>Date: <u>5-19-97</u> Examiner's Initials: <u>BR</u></p> <p>No boycott-related clauses found: _____</p> <p>Boycott-related clause(s) found and classified as:</p> <p>Prohibited: _____ Permissibles: <u>✓</u></p> <p>Non-reportables: _____ Reportables: <u>✓</u></p>	